History was made at this year's Offshore Technology Conference (OTC 2016) held at Reliant Park, Houston, Texas, United States of America from May 2 – 5, 2016 when the Group Executive Director/Chief Operating Officer, Gas and Power in NNPC, Engr. Saidu Mohammed, who represented the Minister of State for Petroleum Resources/Group Managing Director, NNPC, Dr. Emmanuel Ibe Kachikwu, declared open the Nigerian pavilion at the conference.

Engr. Mohammed, who was accompanied by NETCO’s Managing Director, Engr. Siky Aliyu and other leaders of the oil and gas industry in Nigeria, expressed the joy of the Nigerian delegates to the conference and encouraged participants to visit the Nigerian pavilion to keep abreast of advancement made by the companies. He thereafter cut the ceremonial tape and declared the pavilion open.

The following day, the Petroleum Technology Association of Nigeria (PETAN) had a luncheon/panel discussion hosted by Oilserv Limited with the theme: “The Nigerian Oil and Gas Industry: Current Realities, Exciting Opportunities” where discussants took turns to review the prevailing realities as well as opportunities available to investors in the country.

In his opening remarks, Engr. Saidu Mohammed highlighted the realities of the Nigerian oil and gas industry to include N5 billion funding gap in Joint Venture (JV) with the International Oil Companies (IOCs), low gas production due to global recession, epileptic product supply by the refineries due to low crude, unjustifiable subsidy on Premium Motor Spirit (PMS), poor linkages between the oil and gas industry and other sectors of the Nigerian economy.

On solutions to the challenges, the GED/COO, Gas and Power emphasized the need for private sector partnership with NNPC adding that discussions were on-going with the Joint Venture partners to resolve the challenges in the non-funding of Joint Venture companies. The luncheon was attended by captains of Nigeria’s oil and gas industry including the Managing Director NETCO, Engr. Siky Aliyu.

This year’s OTC was well attended by people and companies from all over the world. The yearly event according to OTC 2016 Chairman, Joe Fowler, is the place where the industry assembles to solve technical challenges, network, share best practices and conduct business.

The 2016 OTC was sponsored by 13 non-profit Organizations in the global energy sector, who collaborated to develop the technical programme. A total of 120 countries attended this year’s event while over 500 exhibitors displayed their technical expertise at the event. Technical sessions were held daily throughout the duration of the conference.
At these meetings, the NETCO Managing Director reiterated that with the current move by the NNPC Management aimed at empowering NETCO to build in-country capacity in the oil and gas industry, there is need to get the commitment from the companies so as to partner with them when the projects begin to come.

He emphasized the need for the companies to have strategic partnership with NETCO with a view to working together on a win-win basis. A number of these companies showed great interest to the proposal by Engr. Aliyu and sounded positive towards working together on a win-win basis.

The NETCO team led by Engr. Siky Aliyu also included Engr. Mustapha Yakubu, NETCO’s Executive Director Operations, and Engr. Moses Gaawa of Business Development and Mr. Wale Odeyale of Public Affairs Department.

Moving from pavilion-to-pavilion and energized by the current directive from NNPC Top Management on the need for NETCO to identify and partner with world-class companies rendering services similar to that of the company in order to bridge the skills gap, Engr. Aliyu met with various companies operating in Engineering, Procurement, Construction and Project Management with a view to forming strategic partnership on project-by-project basis.

Engr. Aliyu and the team held discussions and meetings with prospective Technical partners on the need for NETCO to leverage on capacity building as a route to expand its operations and ultimately increase revenue generated to the company.

NETCO MD, Engr. Siky Aliyu in a discussion on project-by-project basis with Jim Fairbairn, President Doris Inc (left) in the middle is Nicolas Parsloe, Chief Executive Officer, Doris Engineering.

The Major Integrity Projects (MiPs) EPCM2 contract was contracted by Mobil Producing Nigeria Unlimited (MPN) to provide Engineering, Procurement and Construction Management services, on a term period basis, for a number of Projects covering revamp and upgrade of MPN’s current operating facilities.

The QIT Power Distribution Upgrade Project (QPDUP) is one of the specific individual projects sanctioned under the MiPs EPCM2 contract. The project location is Qua Iboe Terminal in Akwa Ibom state, Nigeria.

Following the completion of detailed engineering design, placement of project major equipment purchase orders and many months of execution planning including pre-construction activities such as construction workshops, site safety and security trainings, preparation of job cards, work-packages and early deliverables, equipment pre-mobilization inspections and execution of site minor services subcontracts, the project has now progressed into full Construction execution phase and taken delivery of major procurement items.

Construction Activities:
Mainly this involve installation of heavy duty Civil concrete foundations i.e. cast in-situ at work location, precast at offsite yards and lots of steel support fabrication works. These foundations and steel structures will carry the heavy electrical equipment for the project e.g. the sub-stations, load centres and power cables etc.

Currently, NETCO has engaged the services of a Civil Subcontractor – Prime Source Limited (PSL) and was mobilized in March, 2016 and has since commenced the civil construction works. The target completion date for all the civil work scope is Q1 2017. To meet our client ExxonMobil project schedule, the civil construction work is being progressed on three work fronts; All pre-cast foundations works is being carried out from Contractor’s yard in Uyo, all steel fabrication works from Contractor’s yard in Lagos while the In-situ foundations and installation of all civil works is ongoing at QIT project location respectively.

Civil works at Uyo Pre-Cast Yard:
- Pre-cast over one thousand (1000 nos.) cable tray foundations
- Pre-cast selected assemble power module (APMs) column and base foundations, transformer oil collection pits, NGR foundations, manhole, lighting pole foundations
- Fabricate ancillary crash barriers and transformer yard security and vermin control fencing.

Steel Fabrication Works in Lagos (Dorman Long Yard):
- Steel fabrication of over one thousand (1000 nos.) single rack, double rack, triple rack, quadruple rack and frame type cable tray supports.

EPCM2 MIPs - QIT POWER DISTRIBUTION UPGRADE PROJECT (QPDUP) EXECUTION PHASE – THE JOURNEY SO FAR
By: Engr. Pemi Moses - MIPS Engineering Manager

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Galvanization of completed cable tray support welded structures.

Civil Construction works at QIT project Site:
Early works has begun at QIT work site. This includes: Brownfield verification survey, Batch plant installation to support the in-situ foundation works and Project site office refurbishment etc.

Procurement Activities:
NETCO project team has received over 90% of the project procured materials safely at site. Some of these equipment are 32 nos power transformers, cable trays, LV & MV cables and the most critical of them all were the 11nos Assemble Power Modules APMs (3nos Substations and 8nos. Load Centres).

Some finished cable support during load out to QIT site for installation.

Installation of Concrete Batch Plant Electrical Control Panel ongoing.

APMs being loaded into the ship at Port of Houston by SDV enroute to Onne, Nigeria.

APM buildings being offloaded and positioned for temporary storage in QIT warehouse.

Cont’d from Page 3

NETCO completes LPG FSO AS-BUILT EXERCISE
By Engr. Tegaika Garba - Project Manager

Chevron Nigeria Limited (CNL) recently contracted NETCO to carry out Facility Information Management of the ESCRABOS LPG FSO. The project includes Desktop studies, data gathering and gap closure at site, the generation of 3D intelligent models in AVEVA PDMs and the generation of As-Built 2D deliverables.

NETCO performed site visits and gap assessment work inherent in the performance of Facilities Information gap assessment and gap closure towards achieving CNL desired objectives of:
- Identification of process hazards and execution of appropriate risk assessment studies.
- Generation of information required to assess the condition of equipment, structures and process conditions for various Integrity and Reliability Processes.
- Development and/or support of the implementation of operating procedures, trainings and safe work processes.
- Project development and execution - justification of design (equipment, structures and processes).
- Ability to make good business decisions for new opportunities.

NETCO commenced Project activities by sorting all information gathered into Process Safety Information (PSI), Facilities Information (FI) and others (Migrated Resource Interface - MRI). This activity involved generation of the Master Document Register (MDR) for the facility.

Gap assessment and Gap closure activities involved identifying missing PSI and FI information document types and initiating measures to generate or retrieve and update them. This was completed within two weeks after kick-off. The final deliverable from this phase was an updated MDR (“LPG FSO MDR Sorting”), sent to CNL.

As part of information generation & verification activities SGM3D Technologies Limited (A SmartGeometrics Company limited – SGM3D) was engaged by NETCO to use its laser scanning technologies to digitized the facilities with the aim of generating a point cloud dataset and an intelligent 3D model (base model) in PDMs to support NETCO’s facility information management work scope.

SGM3D’s work scope included the transformation of the point cloud dataset into an intelligent base model using intelligence from documents provided. The following process flow diagram shows the interaction between SGM3D and NETCO in producing the 3D model and final 2D As-Built documents.

NETCO reviewed all CNL supplied information against the list of CNL Nigeria-Mid Africa (NMA) required Process Safety Information (PSI) and Facilities Information (FI) with the purpose of identifying missing/additional information that would be required for the FIM effort. The output from the Laser Scanning and 3D modeling activities were utilized during the Desktop Assessment. Upon Completion of the desktop studies NETCO submitted an updated MDR (“LPG FSO MDR Desktop”), with recommendations for field verification and gap closure to CNL for approval, prior to site visit.

The updated MDR showed the following:
- Complete list of all documentation gathered thus far with corresponding version information (Revision Numbers, Native Files availability, etc.)
- Identification of unavailable (missing) documentation and recommendations for Gap closure
- List of nonexistent (missing) documents to be created with recommended document numbering and titles

NETCO conducted a comprehensive site visit of the LPG FSO which involved visual and dimensional surveys and data gathering. Following the approval of the Site Visit Report and other additional deliverables from the Field Verification Exercise; NETCO back- drafted the As-built (PSI and FI) drawings and documents with comments from site visit.

The updated As-built information was then presented for validation and approval to CNL. Final deliverables from this phase were signed off as approved documentation.

NETCO Information Management coordinator under the guidance of CNL’s Information Management Team created document load sheets for all approved PSI and FI documentation so that validated LPG FSO Documentation can be loaded into CNL Documentum.

NETCO personnel worked safely and conducted themselves in accordance with all safety requirements throughout the project duration.
**NETCO MD LEADS DELEGATION TO NLNG PLANT**

The Managing Director, NETCO, Engr. Siky Aliyu recently led a delegation of NETCO and NETCODietmann Management to NLNG in Bonny, Rivers State. Here are some pictures taken during the visit.

**NETCO's MD, Engr. Siky Aliyu (middle) in a discussion at OTC 2016 with Mrs. Salate Ovundah-Akarolo, Deputy Managing Director MONI PULO Petroleum Development (right). First on the left is Engr. M.Y. Yakubu, NETCO's Executive Director Operations.**

**Engr. Siky Aliyu, MD NETCO (left) discussing with Keharo Nnfi, General Manager, Oil and Gas/Offshore Development Sales Department (Global Marketing Division), JGC Corporation.**

**Engr. Siky Aliyu, MD NETCO (left) talking to NLNG's Operations Manager, Mr. Adeleye Falade (right).**

**Mrs Bolanle Ashafa, Executive Director Services (l) represented the MD NETCO during the PENGASSAN GEC visit on familiarisation tour of NNPC ABUs/CSUs Corporate-wide. To her immediate left is Mr. Solomon Ajibade, Admin Officer of Bar Beach Police Station and to his immediate left is Mr. Sampson Sekidika of Technical Services Department.**

**MD NETCO Engr. Siky Aliyu (left) introducing MD NETCODietmann, Mr. Paul Harmsmann to NLNG’s Operations Manager, Mr. Adeloye Falade (right).**

**MD NETCO Engr. Siky Aliyu (2nd left) in a warm hand shake with Mr. Sampson Sekidika of Technical Services Department.**

**Engr. Siky Aliyu (left) observing with keen interest during the presentation to NLNG Management. To his immediate left is Engr. Mustapha Yakubu, NETCO’s Executive Director Operations, Engr. Isahkari Isokariari, NUNG's Expansion Coordinator and Mr. Roland Guorbadia, NUNG’s Technical Services Manager.**

**MI NETCO Engr. Siky Aliyu (2nd right) in a group photograph with the DPO Bar Beach Police Station, Mr. Obasanjo Usaman during the courtesy visit to cement the Police Community Relation efforts. To MD’s left is Executive Director Services, Mrs Bolade Ashafa and to her immediate left is Mr. Solomon Ajibade, Admin Officer of Bar Beach Police Station.**

**Engr. Siky Aliyu, MD NETCO presented a memorabilia to the National Chairman Institution Safety Engineers, Engr. A.B. Oyedepo during a courtesy visit to NETCO recently.**

**Engr. Siky Aliyu, MD NETCO (left) discussing with Keharo Nnfi, General Manager, Oil and Gas/Offshore Development Sales Department (Global Marketing Division), JGC Corporation.**

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**NETCO team at OTC 2016 in a group photograph of the NNF C position at the conference. 3rd from right is Managing Director, Engr. Siky Aliyu. To his immediate right is Engr. M.Y. Yakubu, NETCO’s Executive Director Operations. 2nd from right is Mr. Ayodele Nnfi, Deputy Director Project Department and Mr. Wale Odeyale of Public Affairs Department. To the extreme right is Engr. Anthony of Engineering Department.**

**MD NETCO, Engr. Siky Aliyu (left) in a warm hand shake with Mr. Sampson Sekidika of Technical Services Department.**

**Engr. Siky Aliyu (left) observing with keen interest during the presentation to NLNG Management. To his immediate left is Engr. Mustapha Yakubu, NETCO’s Executive Director Operations, Engr. Isahkari Isokariari, NUNG’s Expansion Coordinator and Mr. Roland Guorbadia, NUNG’s Technical Services Manager.**

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ENGR. SIKY ALIYU PROMISES ENDURING LEGACY IN NETCO

By Wale Odeyale

The Managing Director NETCO, Engr. Siky Aliu has promised to leave an enduring legacy in the company that will see it move to its own building within the next ten years.

Speaking to the Branch Executive Councils of Petroleum and Natural Gas Senior Staff Association (PENGASSAN) and National Union of Petroleum and Natural Gas NUPENG) in NETCO recently, Engr. Aliuy said NETCO as the largest and number one engineering company in Nigeria should have its own building for strategic reasons and domestication of the profession in the country.

On plans to achieve this laudable legacy, the NETCO Managing Director noted that the survival of the company is hinged on getting jobs “for without jobs the business entity cannot survive”.

He added that his strategy for sustaining NETCO is to get the Nigerian National Petroleum Corporation (NNPC), as owners of NETCO, to give the company the right of first refusal on all NNPC projects. To this end, NETCO Management has done a memo to the Honourable Minister of Petroleum Resources requesting that any project below $5 million be given to NETCO unless it has no capacity to do it and that the company requesting that any project below $5 million be given to NETCO projects. To this end, he promised to reduce excess in all areas.

He noted that during the last Offshore Technology Conference (OTC) in Houston, he led NETCO delegation in meeting with potential technical partners with a view to collaborating with these world-class companies on project-by-project basis aimed at building human capacity in NETCO.

Engr. Aliuy said another strategy to build capacity is to train staff on what he tagged 70-20-10 rule which translates to 70 per cent On the job training (OJT), 20 per cent exposure on other opportunities in the oil and gas while 10 per cent is on conferences, seminars and other orthodox training methods. The NETCO Managing Director said training will henceforth be tailored towards specific objectives set to move NETCO forward in building competence in all staff. He stated that as part of this training strategy, ten NETCO Engineers are being trained by NEDOetsmann while some are also soon to move to NPD Oil and Mining (DML).

On staff motivation, the NETCO Managing Director said he believes in the adage that “if you pay peanuts, you get monkeys to work for you” so he will pay people what can take them home so they can deliver world-class jobs to make NETCO proud. He however implored staff to stop chasing money but to look for competence and that “when they get competence, money will form company with them”.

Engr. Aliuy promised to implement a reward system through staff appraisal that makes staff very accountable adding that the excellent yearly award to almost all staff can no longer be sustained and stressed the need for all staff to be responsible. He promised that henceforth appraisal in NETCO will be Specific, Measurable, Achievable, Realistic and Time bound (SMART) with emphasis on performance.

On NETCO’s profitability, the Managing Director observed that though the company has been profitable in the last 3 years, there is need for improvement adding that the minimum profit from NETCO to NNPC should not be less than N1 Billion per annum. To this end, he promised to reduce excesses in all areas.

Engr. Aliu emphasized the need for the Union to work with him in the implementation of some hard decisions in a painful manner adding that his office will welcome constructive and serious engagement aimed at moving the company forward in line with his vision for a lasting legacy for the company.

He described the Union as part of the NETCO family as well as partners in progress noting that the Union stands for the truth while its members are for progress and promised to carry them along in his daily decision making to facilitate support and overall success of NETCO.

Responding, the Chairman, NETCO Branch of Petroleum and Natural Gas Senior Staff Association (PENGASSAN), Engr. Jonto Terhemen implored Management to change its style by utilizing staff trained over the years in the delivery of first class engineering, procurement, construction and project deliverables in the oil and gas industry. According to the NETCO Branch PENGASSAN Chairman, training must be done aggressively through total overhaul in the area of On-the-Job Training (OJT).

NETCO PROMISES TO RESPECT CLIENTS’ CONFIDENTIALITY

By Wale Odeyale

The Managing Director, NETCO, Engr. Siky Aliu has promised that NETCO will respect clients’ confidentiality in every respect in the execution of projects in the oil and gas industry.

Speaking recently at a meeting with members of staff of Services Division he said no stone will be left un-turned in protecting confidential clauses of clients to ensure cordiality in business.

Engr. Aliu promised that he will not hesitate to lay off any staff found guilty of breaching clients’ confidential information in the cause of any project assignment.

He commended the Services Division staff for a wonderful performance displayed over the years adding that the Operations Division cannot do anything without the support from Services and described the Division as the engine room of the company.

He promised to make staff appraisal as friendly as possible adding that mid and year end appraisals shall be properly utilized to build competence among staff.

On training, Engr. Aliu said the Learning and Development Department has been asked to design a Development Needs Analysis (DNA) for all staff to ensure training programmes are tailored towards filling specific skills gap and ensure maximum productivity.

Speaking earlier, the Executive Director Services, Mrs. Bolanle Asha summed the Services Division staff for a good job on a daily basis by providing prompt and efficient support to the Operations Division in the task of moving NETCO to the next level. 
The Managing Director, NETCO, Engr. Siky Aliyu recently inaugurated a Think Tank group in the company with the main focus on how to re-position the Autonomous Business Unit (ABU) subsidiary of NNPC for greater growth and profitability.

Speaking at the inauguration, Engr. Aliyu emphasized the need for the group to work assiduously to create new ideas to make NETCO a better organization and to usher in an era of progress, growth and profitability in the company.

The group is saddled with the following terms of reference namely, creating a better market niche for NETCO business, business expansion as a way of increasing revenue base, partnership with reputable local and foreign companies, developing and retaining a vibrant and motivated workforce. Others are optimization of NETCO office space to provide adequate project work areas, maximizing personnel deployment on projects in order to gain additional man-hours from current non-chargeable personnel, cost reduction measures; and any other innovative and creative ideas that will improve NETCO’s bottom-line.

The group was given a period of two weeks to present its report to Management.

The group, headed by NETCO’s Manager, Learning and Development, Dr. Godwin Udoh also has the following as members; Mrs. Bolatito Abodein, Manager Internal Audit; Engr. Olusola Ojudari, Manager, Business Development; Engr. Christian Uluocha, Manager Projects; Engr. Tajwai Garba, Deputy Manager/Project Manager (FIM); Engr. Aji Agbu, Deputy Chief Mechanical Engineer; Mr. Chris Uwadia, Supervisor, Human Resources; Engr. Jonte Aondo, Chairman, PENGASSAN (NETCO Branch) and Mr. Yisa Ibrahim, Chairman, PENGASSAN (NETCO Direct Hire Chapter).

The Executive Director Services stated that NETCO has about 300 Nigerian engineers in its workforce making it the largest engineering firm with all engineering disciplines under one roof. She said NETCO’s new office is the property of the NNPC Pensions Limited which in a way is aimed at boosting revenue for the Pension entity.

Speaking while welcoming the Union, NETCO’s Executive Director Services, Mrs. BolaUnle Ashafa, who represented the Managing Director noted that NETCO was established to provide engineering services for the NNPC group and the entire oil and gas industry.

She said NETCO in the last few years added Construction Management and Procurement into her business with the view of increasing participation and build capacity in the industry as well as increasing NETCO’s revenue base.

The Executive Director Services stated that NETCO has about 300 Nigerian engineers in its work force making it the largest engineering firm with all engineering disciplines under one organization in Nigeria.

This she said is one of the reasons why the company sources for jobs from other NNPC Autonomous Business Units (ABUs) so as to make profit and meet the mandate of the NNPC Management to remain the flagship as far as engineering is concerned in Nigeria.

Mrs Ashafa enjoined the Union members to assist in canvassing and securing jobs from their various ABU’s to enable NETCO fulfill its mandate of building in-country capacity in engineering, procurement and construction services. She commended NETCO Management for the move of paying two years rent in advance before the completion of the building and reiterated the need for Management to provide the work force with the computers and other necessary tools to work.

The NNPC GEC PENGASSAN Chairman emphasised that staff must be trained and retrained to build capacity and increase the profitability of NETCO from time to time and commended NETCO for sourcing for jobs through which it generates its operation cost and also declare profit to NNPC. He assured NETCO Management that the GEC will continue to do everything within its power to support NETCO in its quest for necessary support from Corporate Management.

The Managing Director, NETCO, Engr. Siky Aliyu recently paid a familiarization visit to NETCO in Lagos. REMARKS

He NNPC Group Executive Council of Petroleum and Natural Gas Senior Staff Association (PENGASSAN) recently paid a familiarization visit to NETCO in Lagos.

The group was given a period of two weeks to present its report to Management.

The PENGASSAN GEC Chairman Engr. Saleh Abdullahi, in his response congratulated NETCO Management for the acquisition of the new office adding that he and his colleagues were proud of what they had seen on ground and reminded everyone that “Feyide House”project was given topmost priority at all NNPC meetings to ensure it was properly funded by NNPC Pensions Limited during the renovation exercise.

Engr. Saleh said one of ways to support NETCO is to ensure that the company had enough jobs to make it solvent enough to be able to pay its rent to NNPC Pension Limited. He also commended NETCO Management for paying two years rent in advance before the completion of the building and reiterated the need for Management to provide the work force with the computers and other necessary tools to work.

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